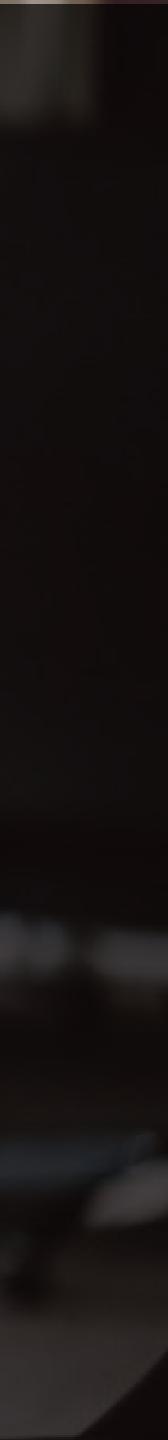


Time is your most important resource. Especially during Annual Enrollment Period



You are pulled in many directions...

Get SOA Signed Manage Client Lists Talk to Clients Manage Find leads Ouestions Build Monitor Carmiers Relationships Track Progress Produce



How can you spend more time on what matters, and less time on "busy work"?



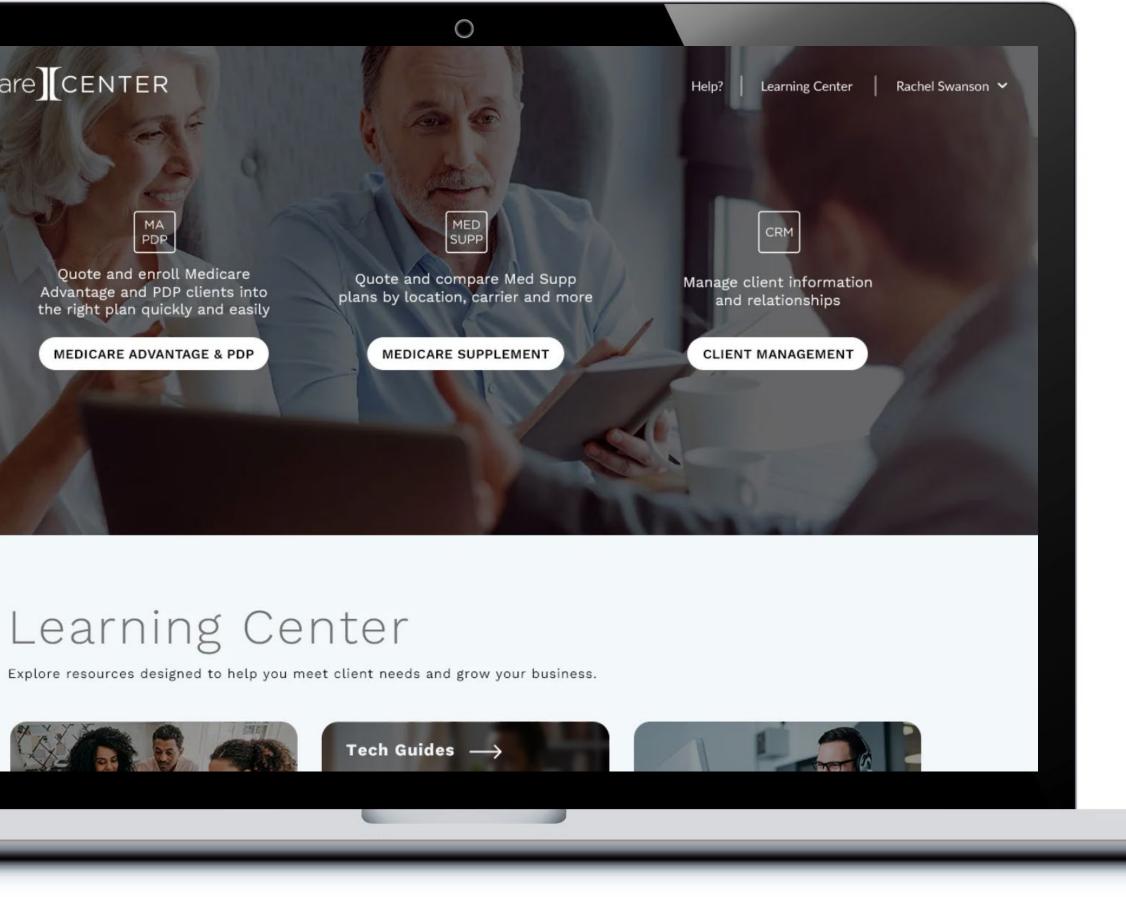
Medicare CENTER

welcome to the new



Built to help agents...









... save time and produce more.

Manage Clients

Quote

Enroll



Simplified CRM **Client Relationship Management**

- Simply manage clients electronically, on any device!
- Track clients regardless of enrollment or quoting system
- Create a new client with just email or phone number
- Plan communications and next steps

)		
	Medicare				Help? Learning
	Client	Manas	gement	10	
First Name					
Last Name				a a a a a a a a a a a a a a a a a a a	
O Enter last name					
Email Address	← васк				
🖂 Enter email					
Mailing Address					
🔘 Enter address	45 Clients ADD	NEW	Filter	: <u>Name</u> Sort by: <u>F</u>	First Name Asc 🗸 Sear
City State					
Select	\checkmark				
Phone Postal Code	Dave Iverson	Ø	Michelle Smith	0	Mike Blanchard
XXX-XXX-XXX Enter Zip	Status		Status		Status
Follow Up Status	Enrolled		New O		Enrolled
XX-XX-XXXX C Enrolled	✓ Phone	Follow Up	Phone	Follow Up	Phone
Notes	553-665-6688	10-10-20	801-344-8898	11-15-20	651-344-8898
SAVE	Alex Johnson	Ø	Jamie Sampson	Ø	Brad Anderson
	Status		Status		Status



Follow Up 9-8-20 Sent eSignature Gl Sent Scope Sent Scope 🗔 Phone Follow Up Phone Follow U Follow Up



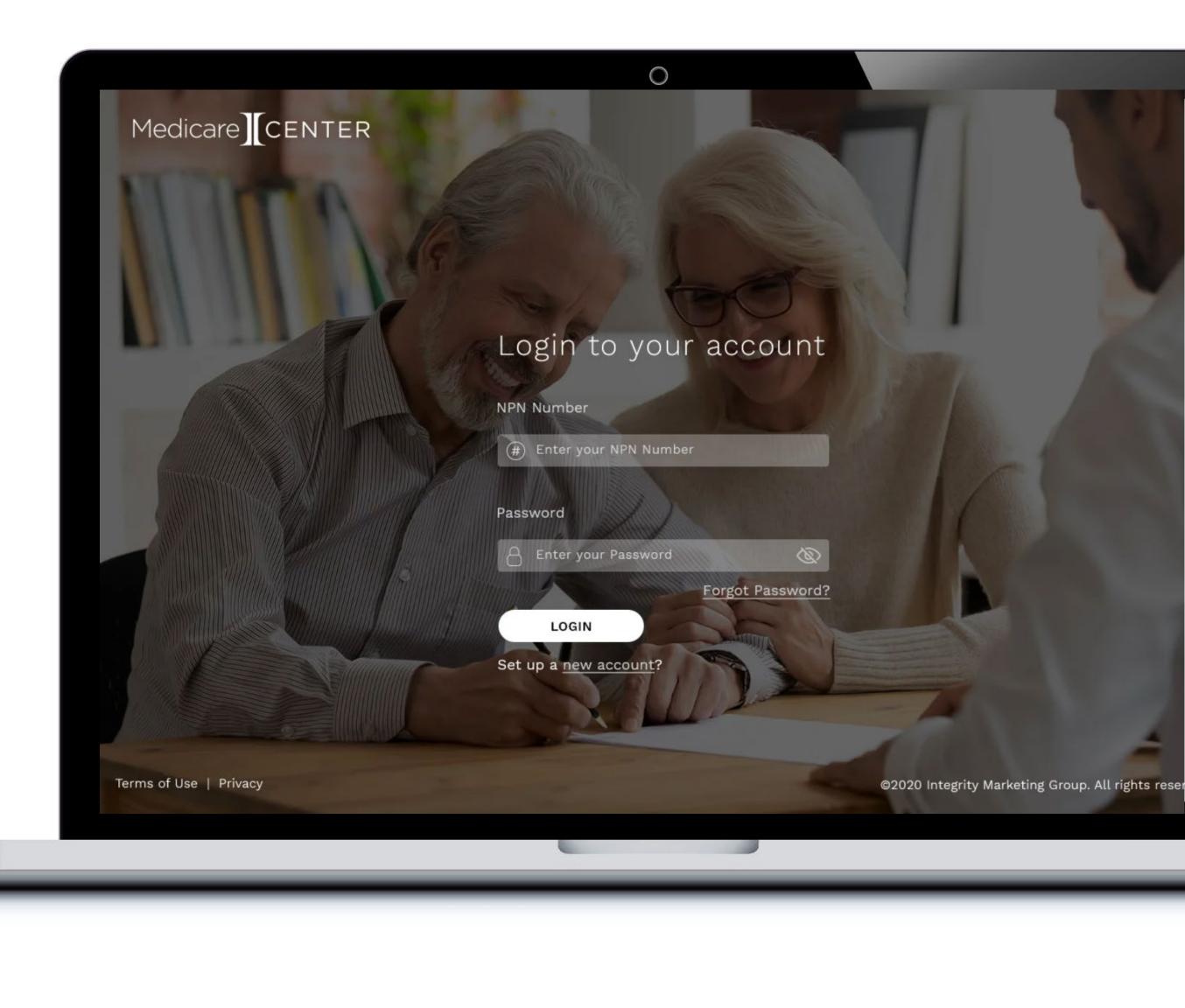




All-in-one Universal Login

- Say goodbye to separate logins!
- One login to access the quoting and enrollment platforms you need
- Easily reset passwords and manage admin communications
- Easily register and link your account







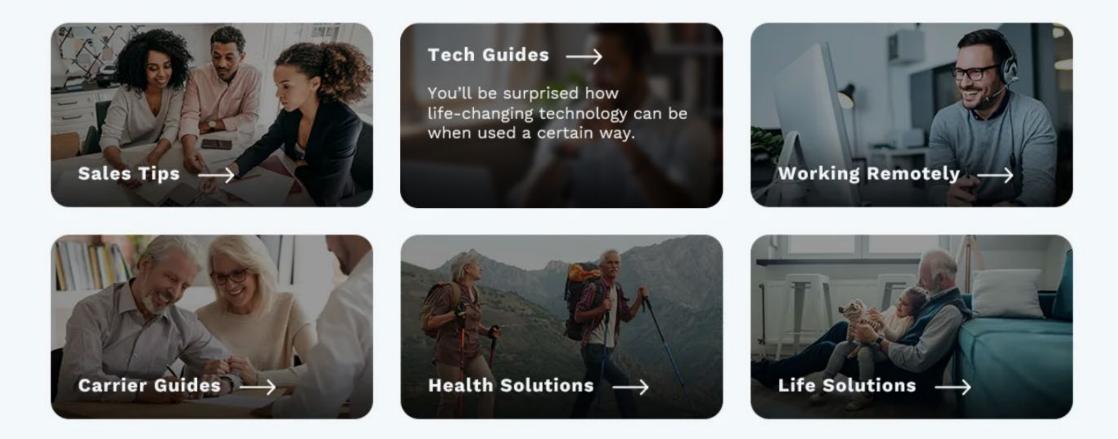
Learning Center

- Learn tips and **industry best practices** on-the-fly
- Easy access to guides and support to make using the new MedicareCENTER
 easy
- Get the latest carrier insights on products and requirements



Learning Center

Explore resources designed to help you meet client needs and grow your business.



0

Medicare



C MedicareAPP

The most widely adopted Medicare shopping and enrollment solution. Supports 9 of the top 10 U.S. carriers. Supports millions of consumers every year.

MedicareLINK

Powerful new Medicare shopping and enrollment solution created by a team with more than 30 years combined experience running large retail Medicare brokerages.







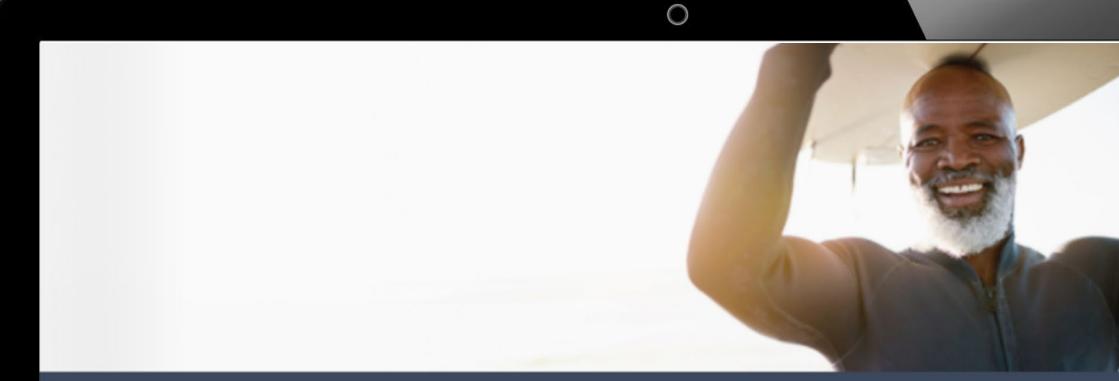


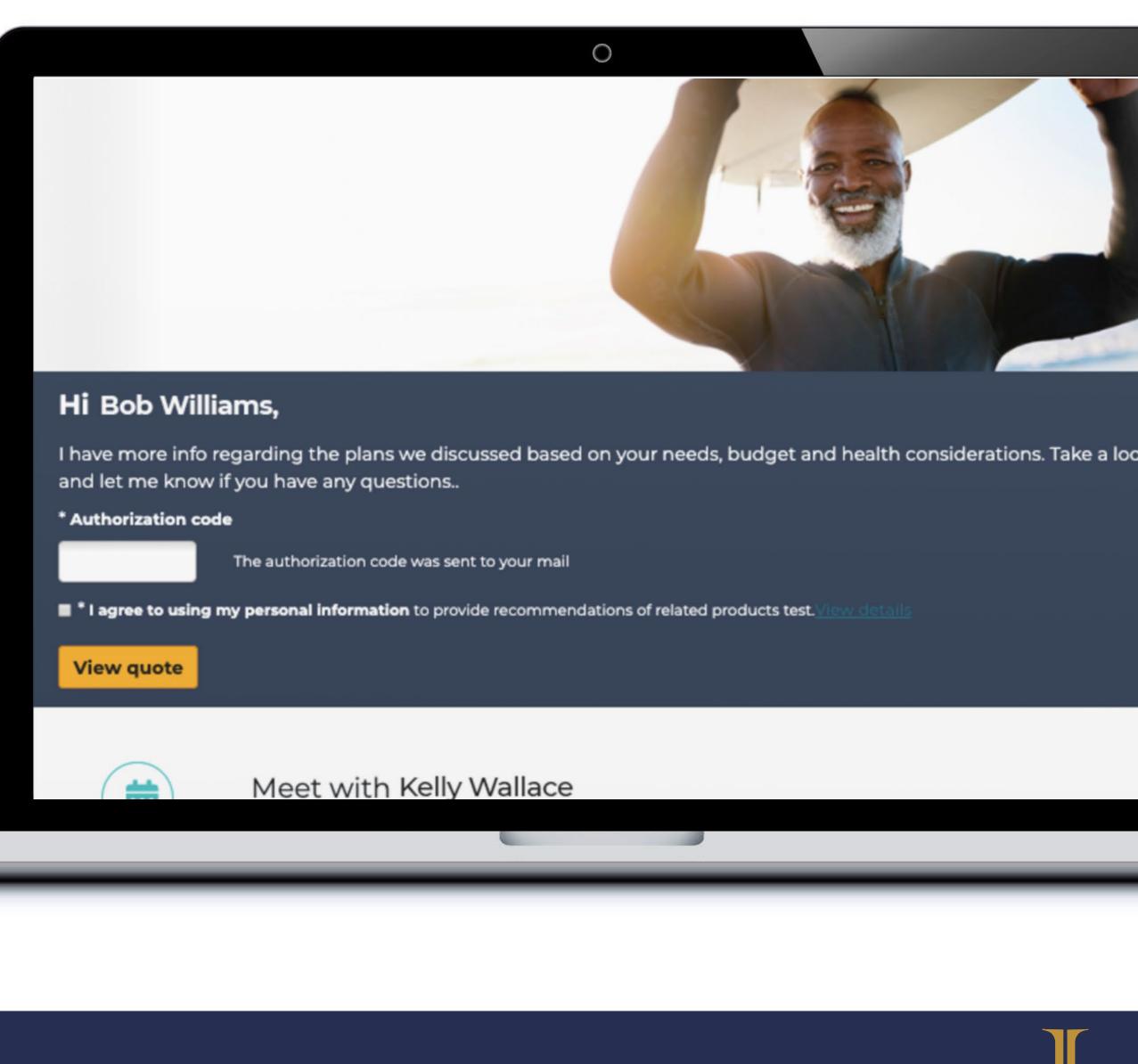


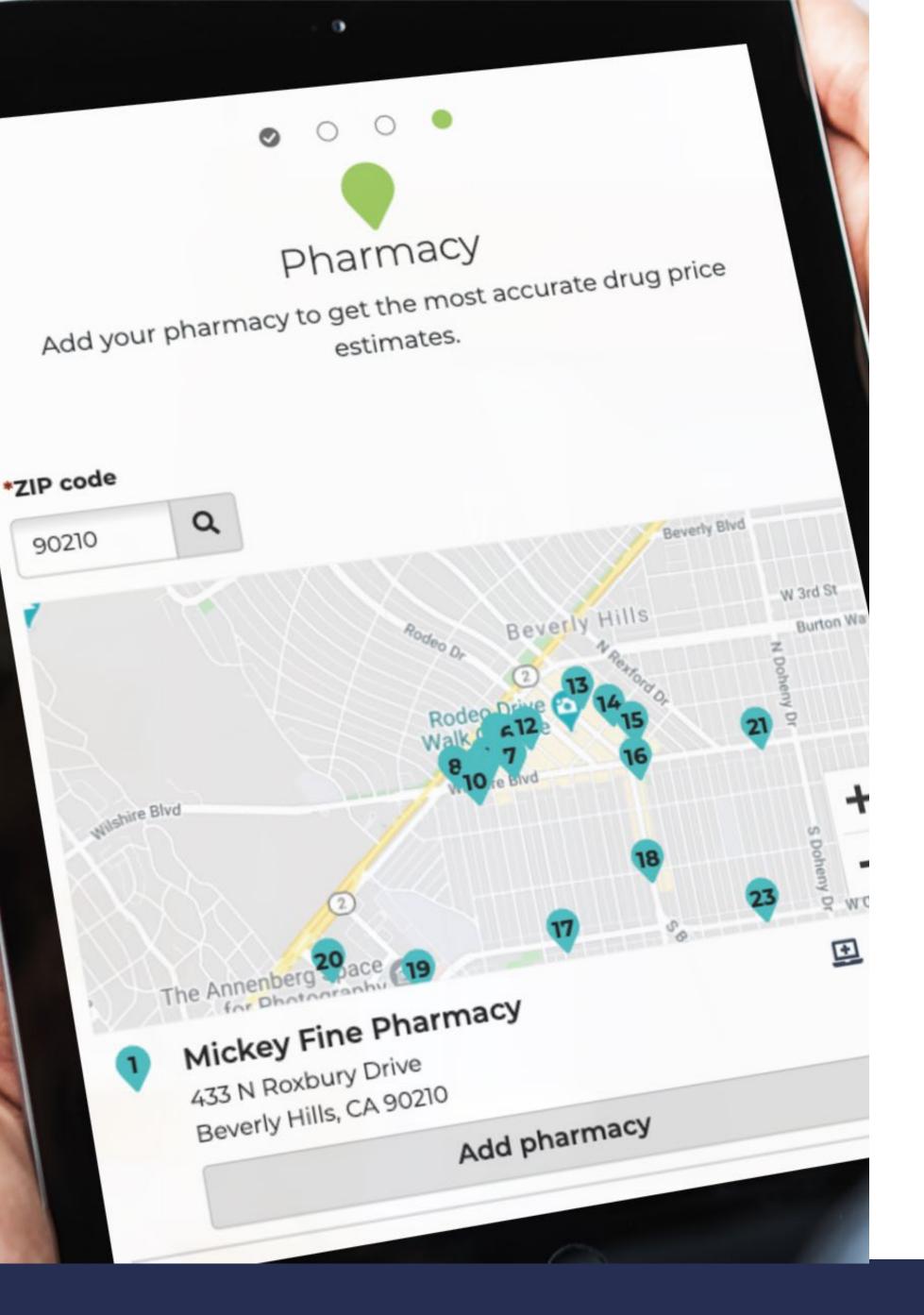
MedicareAPP

- Shop, quote, enroll, electronically on any device
- Access extensive list of carriers
- Estimate cost using guided help and more...









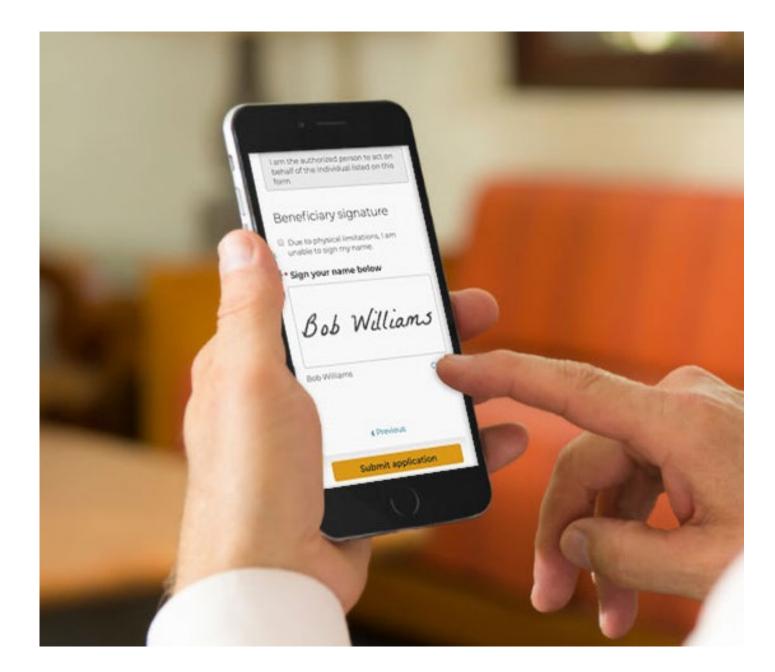
Provide the most accurate drug costs

- Deliver pricing **based on LOCAL pharmacy pricing** (no regional averages ever used)
- **Save drug lists** and improve quote accuracy
- Ensure beneficiaries always see reliable annual out-ofpocket estimates when medicine cabinet is included
- Armed with the most accurate costs, beneficiaries will know they found their best fit plan!

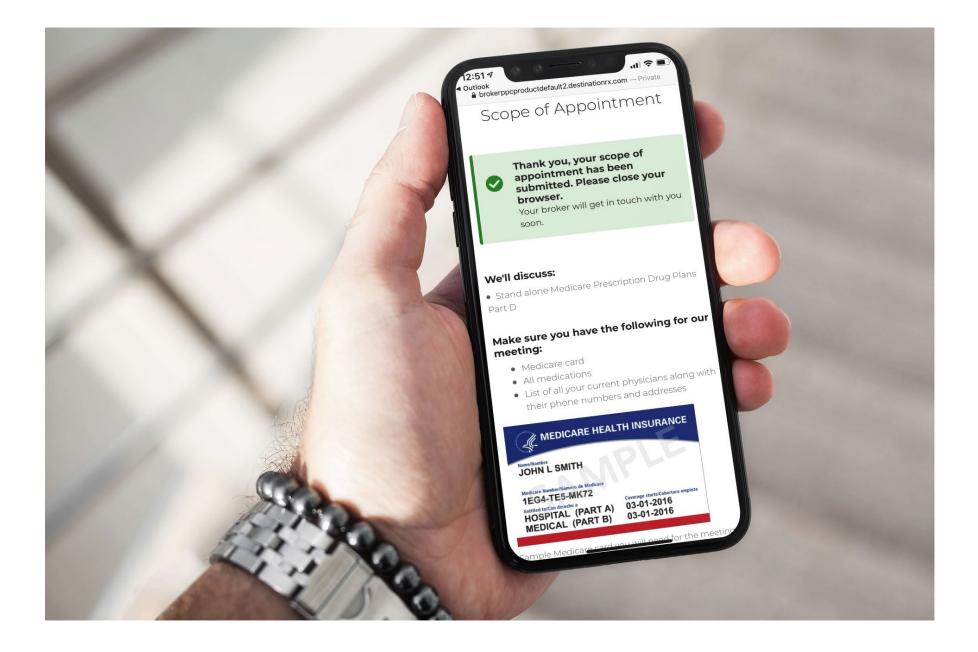


Electronic Signatures

Engage seniors the way they want to engage electronically—text, email or both.



Text to Enroll



Text to sign an SOA







0 0

Add your prescriptions to see how each plan provides coverage.

Search prescriptions

0

Start adding drugs

OR

Download your prescription list from myMedicare.gov.

The easy and secure way to download all current prescriptions.

MyMedicare.gov

Skip >

Q

< Previous

Continue

Blue Button

- Helping beneficiaries build their **medicine cabinet** with ease:
- Automatically—no typing necessary

- Error-free
- Always current









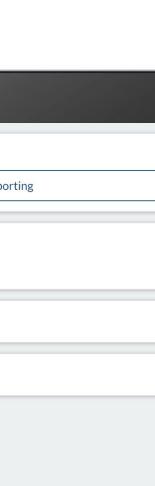


MedicareLINK

- Search plans by clients' doctor and compare to their current health plan
- Sign scope of appointments and applications via text or email
- Enroll clients electronically on any device!
- Pick up where you left off with clients on-the-fly



Quick links				
Search prospects	;	Quote & Enroll	Send a scope	2
Prospects for last 3		View all for last 30 days		Enrollments for the last 30 days
First name	Last name	Disposition	Action	D
Karen	Hendrix		1	Resources
Jessica	Adkins		I.	Messages
Jessica	Adkins	Sent scope	1	
Josh	Beneficiary	New	I.	
Jake	Christensen	Not interested	I.	
Sarah	Christy	Sent eSignature	1	
James	Conn		1	
James	Conn	Left voicemail	I.	
Jeff	Demo	Left voicemail	1	
Slam	Dunk		1	
		< Previous 1 2 3 Next >		





Current Medicare plan		Pha	armacy		×
Enter plan name			nter pharmacy name		
			Mail order pharmacy		
		Yo	ur current pharmacy: Walgreens		
Plan costs Plan benefits					0
Xx Primary (PPO)	ESTIMATED ANNUAL COSTS		Max. out-of-pocket: \$6,700		
of Oregon	Total:	\$0	(in-network)		
	Health:	\$0	Health deductible:	\$0	
	Drug:	\$0	Drug deductible: (excludes Tier 1 and 2 drugs)	\$300	
ind doctors	\$0.00 Monthly premium				E Details
MO (HMO)	ESTIMATED ANNUAL COSTS		Max. out-of-pocket: \$5,500		
of Oregon	Total:	\$0	(in-network)		
	Health:	\$0	Health deductible:	\$0	
	Drug:	\$O	Drug deductible: (excludes Tier 1 and 2 drugs)	\$200	
Find doctors	\$0.00 Monthly premium				⊞ Details
ie + RX (HMO)	ESTIMATED ANNUAL COSTS		Max. out-of-pocket: \$5,900		
	Total:	\$O	(in-network)		
	Health:	\$O	Health deductible:	\$0	
	Drug:	\$0	Drug deductible: (excludes Tier 1 and 2 drugs)	\$270	
Find doctors	\$0.00 Monthly premium				⊞ Details
	ESTIMATED ANNUAL COSTS		Max. out-of-pocket: \$3,800		
gon, Inc.	Total:	\$0	(in-network)		
	Health:	\$O	Health deductible:	\$0	
	Drug:	\$0	Drug deductible: (excludes Tier 1, 2 and 6 drugs)	\$125	
Find doctors	\$0.00 Monthly premium				⊟ Details

Easy-to-Use Design

- Quickly quote, follow up and kickoff an enrollment based on each client's needs

- Easy to use reporting tools to track performance and success!
- Works on any device, sell whenever, wherever you are





This may be the largest AEP ever; we are giving you choice for your enrollment tool.



Medicare Supplement Quoting

	anyone who: (a) attains age 65 on or after January 1, 2020, or (b) who first	X I High Deductible F <i>cannot be sold to those newly eligible for Medicare</i> . Newly eligible is defined as t becomes eligible for Medicare benefits due to age, disability or end-stage renal disease on or after January 1, 2020 may keep their plan. Those individuals who became eligible for Medicare prior to er December 31, 2019.	
	Q Run a Quote		
	Zip Code	County Not Available 👻	
	Age	Gender	
	65 Tobacco	 Female Plan Sort By 	
	Non-tobacco	F Price v	
	Effective Date	Household Discount	
	2020-08-20	Not Applied ~	
	Client/Label (Optional)		
	Show Advanced	Get Quote	
Terms & Conditions Privacy P	olicy		





MedSupp Quoting

- Quickly and easily quote on key factors
- Find the right plans for your clients
- Industry-leading quote data sources



Medicare Supplement 🔻
Medicare Supplement

Quote Search

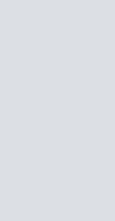
i Disclaimer – Plan Type

Plans C, F and High Deductible F — As of January 1, 2020, Plans C, F and High Deductible F *cannot be sold to those newly eligible for Medicare*. Newly eligible is defined as anyone who: (a) attains age 65 on or after January 1, 2020, or (b) who first becomes eligible for Medicare benefits due to age, disability or end-stage renal disease on or after January 1, 2020. Those enrolled in Plans C, F or High Deductible F prior to January 1, 2020 may keep their plan. Those individuals who became eligible for Medicare prior to January 1, 2020 may keep or purchase Plans C, F or High Deductible F after December 31, 2019.

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Zip Code	(County			
			Not Avai	lable 🔻	
Age	(Gender			
65	~	Female			
Tobacco	I	Plan		Sort By	
Non-tobacco	~	F	~	Price	
Effective Date	ł	Household Discount			
2020-08-20		Not Applied			
Client/Label (Optional)					
Show Advanced					Get Quo

Terms & Conditions Privacy Policy



Q

















South Carolina













BlueCross BlueShield of North Carolina







and more...







We are here to support you.

For questions or additional training requests please contact Medicare Advantage Specialists at 800-480-9857





Save time, produce more with MedicareCENTER Learn more today!

