

A blurred background image of a man and a young girl. The man, on the right, is holding a white puzzle piece. The girl, on the left, is also holding a puzzle piece. The image is dimly lit and has a soft, out-of-focus quality.

II

Time is your most important resource.
Especially during Annual Enrollment Period



You are pulled in many directions...

Get SOA Signed Manage Client Lists

Talk to Clients Answer Questions Build Relationships Track Progress
Manage Logins Get on the Phone Monitor Carriers Address Concerns Produce
Find Leads Stay Compliant Track Success

How can you spend more time
on what matters,
and less time on “busy work”?



welcome to the new

Medicare) CENTER



Built to help agents...



...save time and produce more.

Manage Clients

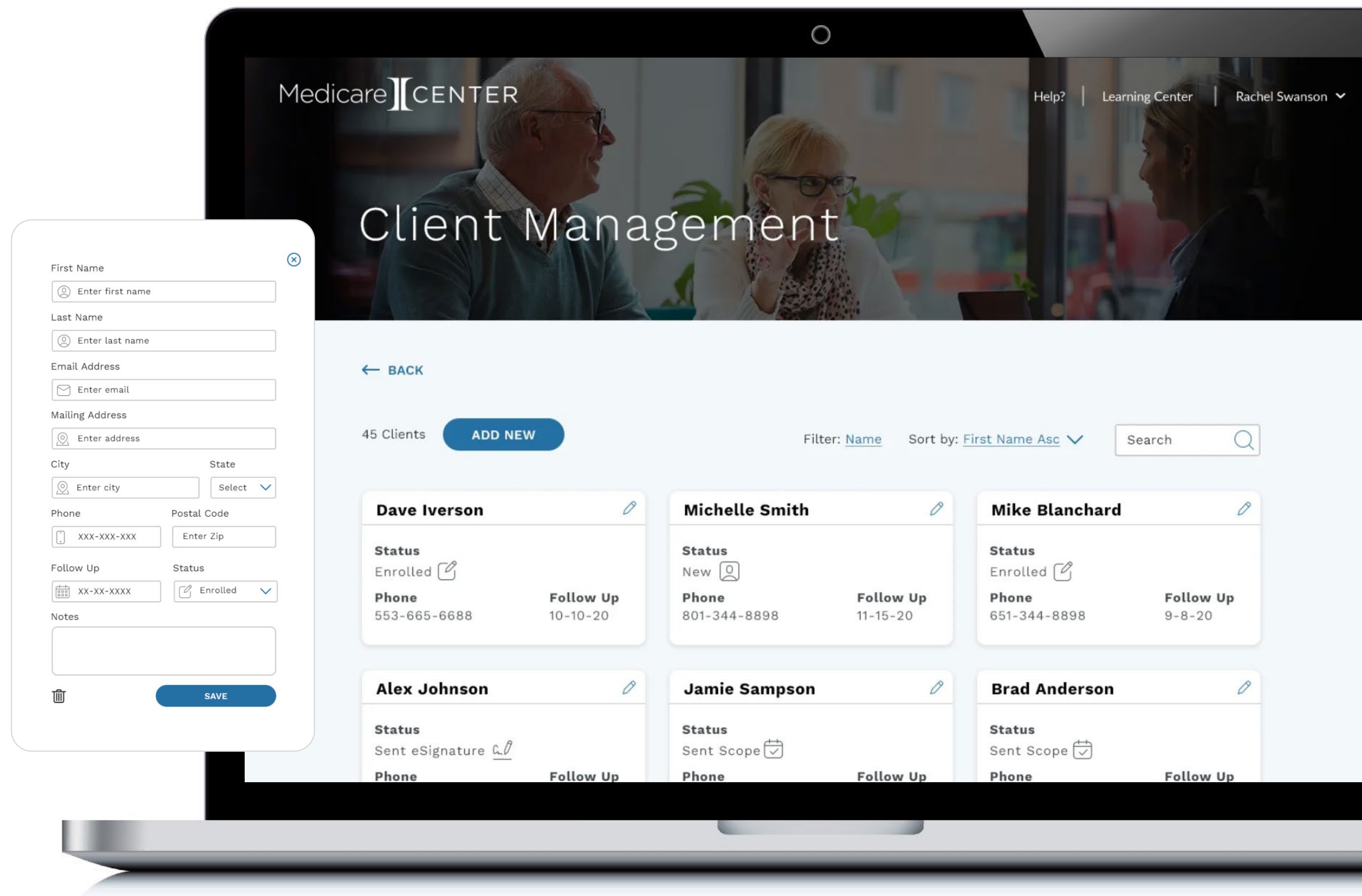
Quote

Enroll

Simplified CRM

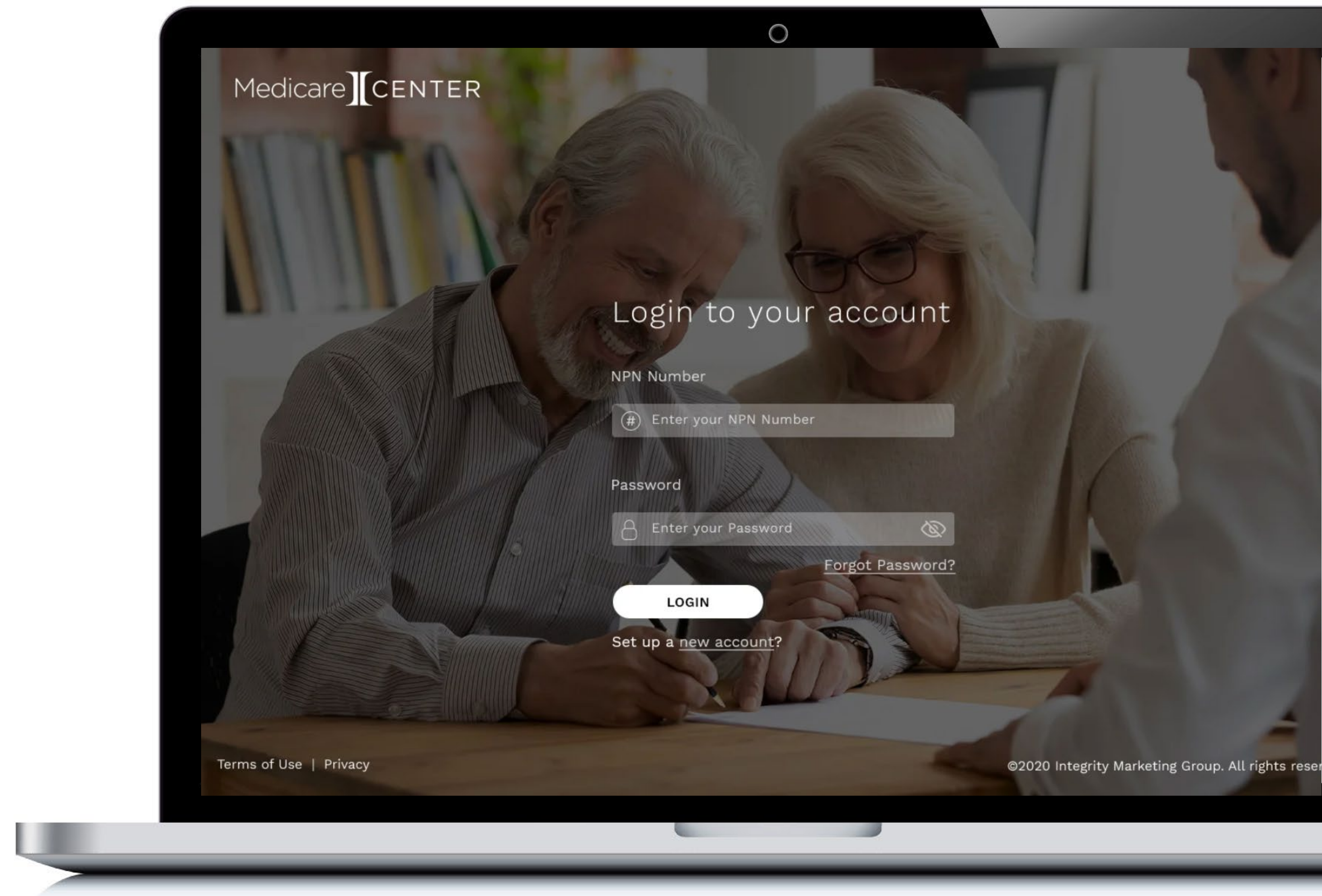
Client Relationship Management

- Simply manage clients electronically, on any device!
- Track clients **regardless of enrollment or quoting system**
- Create a new client with just email or phone number
- Plan communications and next steps



All-in-one Universal Login

- **Say goodbye to separate logins!**
- **One login** to access the quoting and enrollment platforms you need
- Easily reset passwords and manage admin communications
- Easily register and link your account



Learning Center

- Learn tips and **industry best practices** on-the-fly
- Easy access to guides and support to make using the new MedicareCENTER **easy**
- Get the latest carrier insights on products and requirements





MedicareAPP

The most widely adopted Medicare shopping and enrollment solution. Supports 9 of the top 10 U.S. carriers. Supports millions of consumers every year.



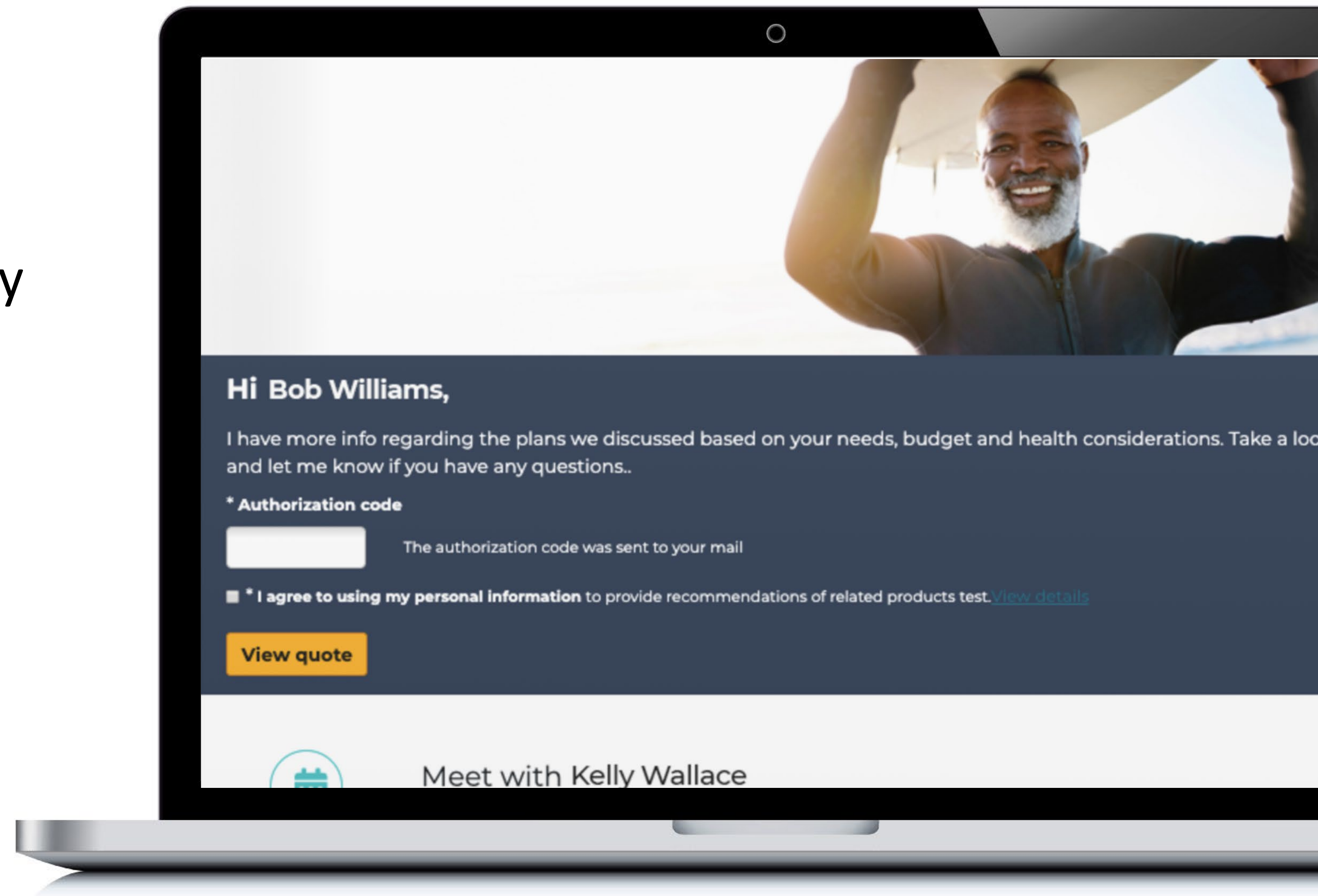
MedicareLINK

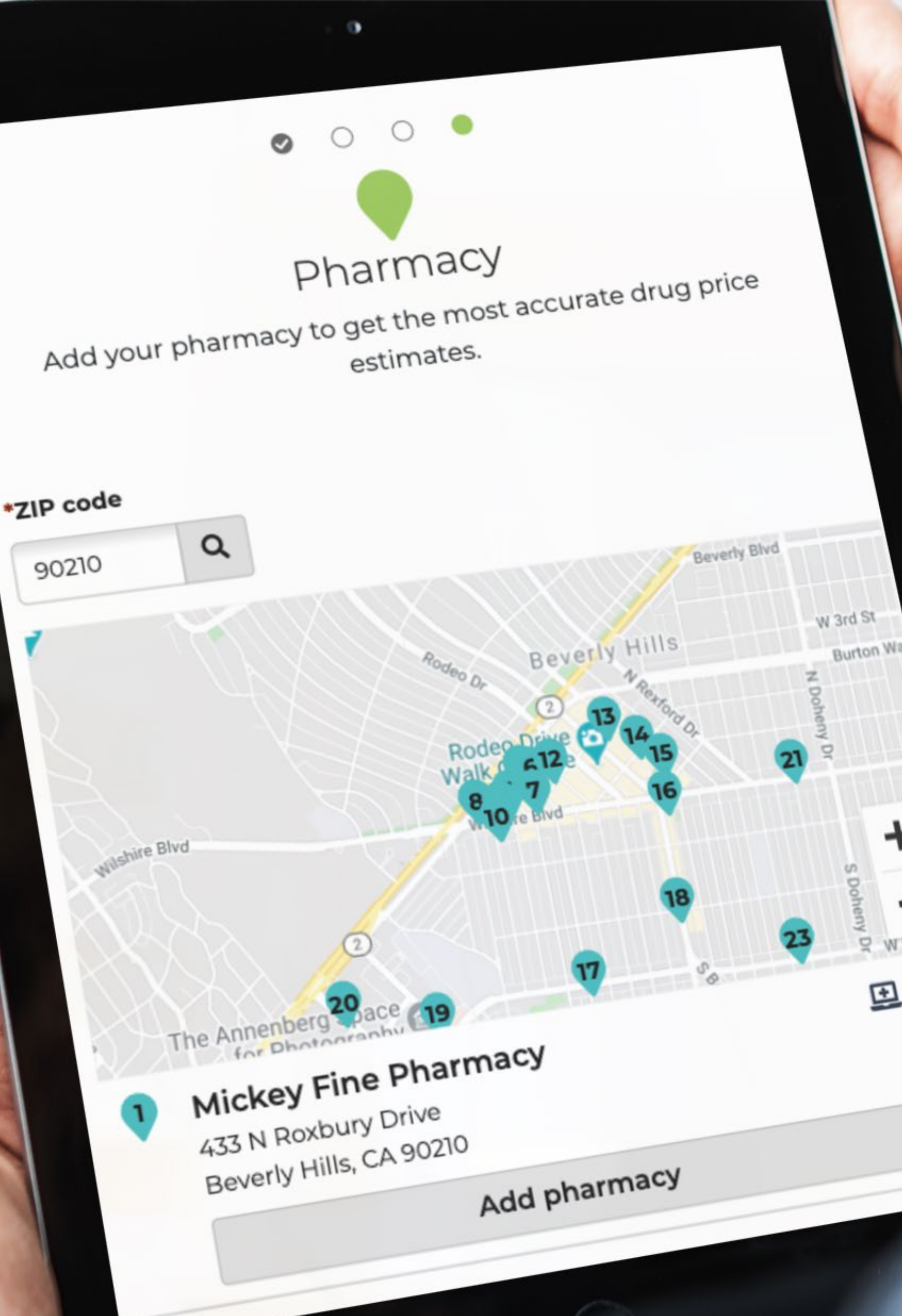
Powerful new Medicare shopping and enrollment solution created by a team with more than 30 years combined experience running large retail Medicare brokerages.



MedicareAPP

- Shop, quote, enroll, electronically on any device
- Access extensive list of carriers
- Estimate cost using guided help and more...





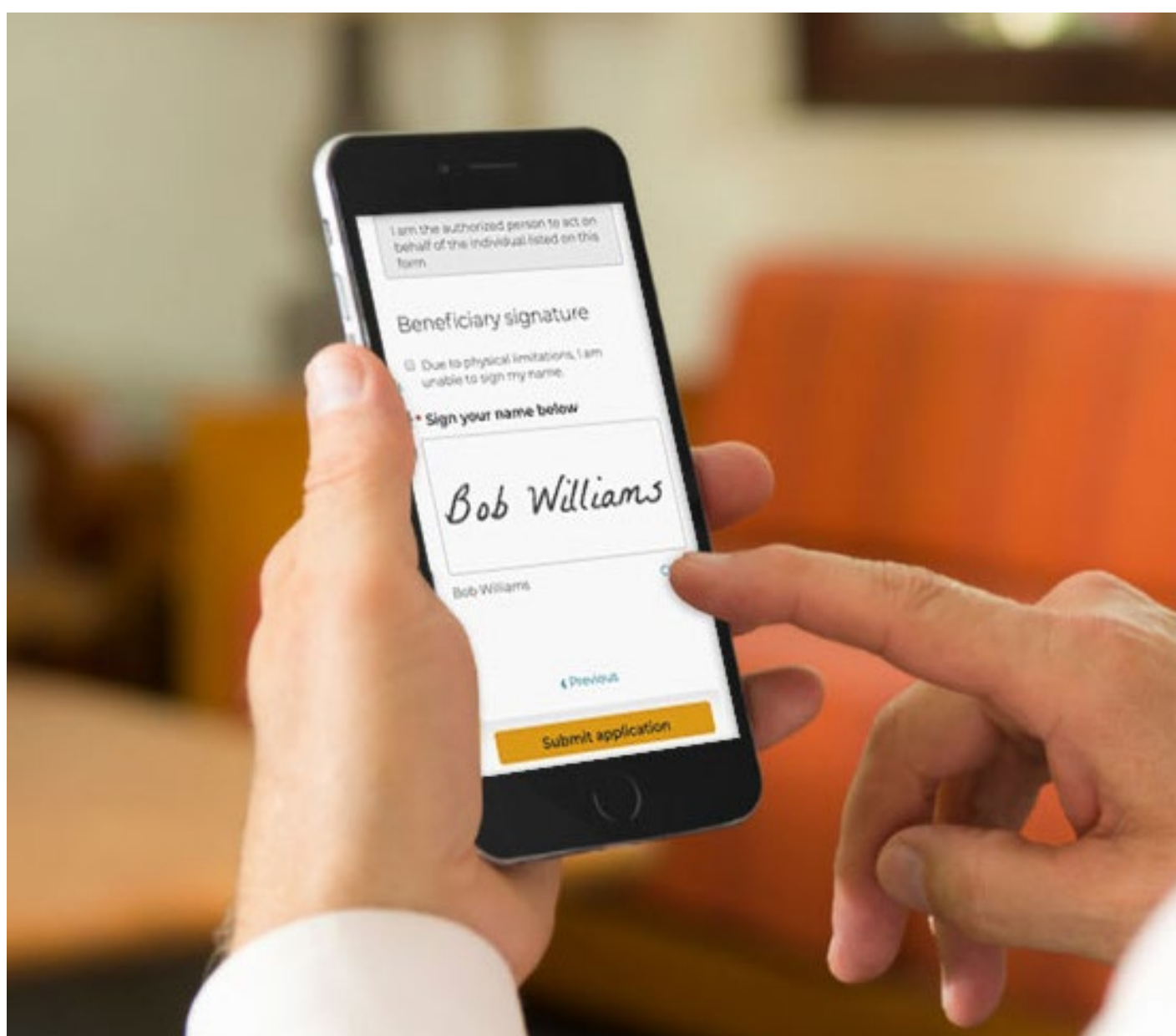
Provide the most accurate drug costs

- Deliver pricing **based on LOCAL pharmacy pricing** (no regional averages ever used)
- **Save drug lists** and improve quote accuracy
- Ensure beneficiaries always see reliable **annual out-of-pocket estimates** when medicine cabinet is included

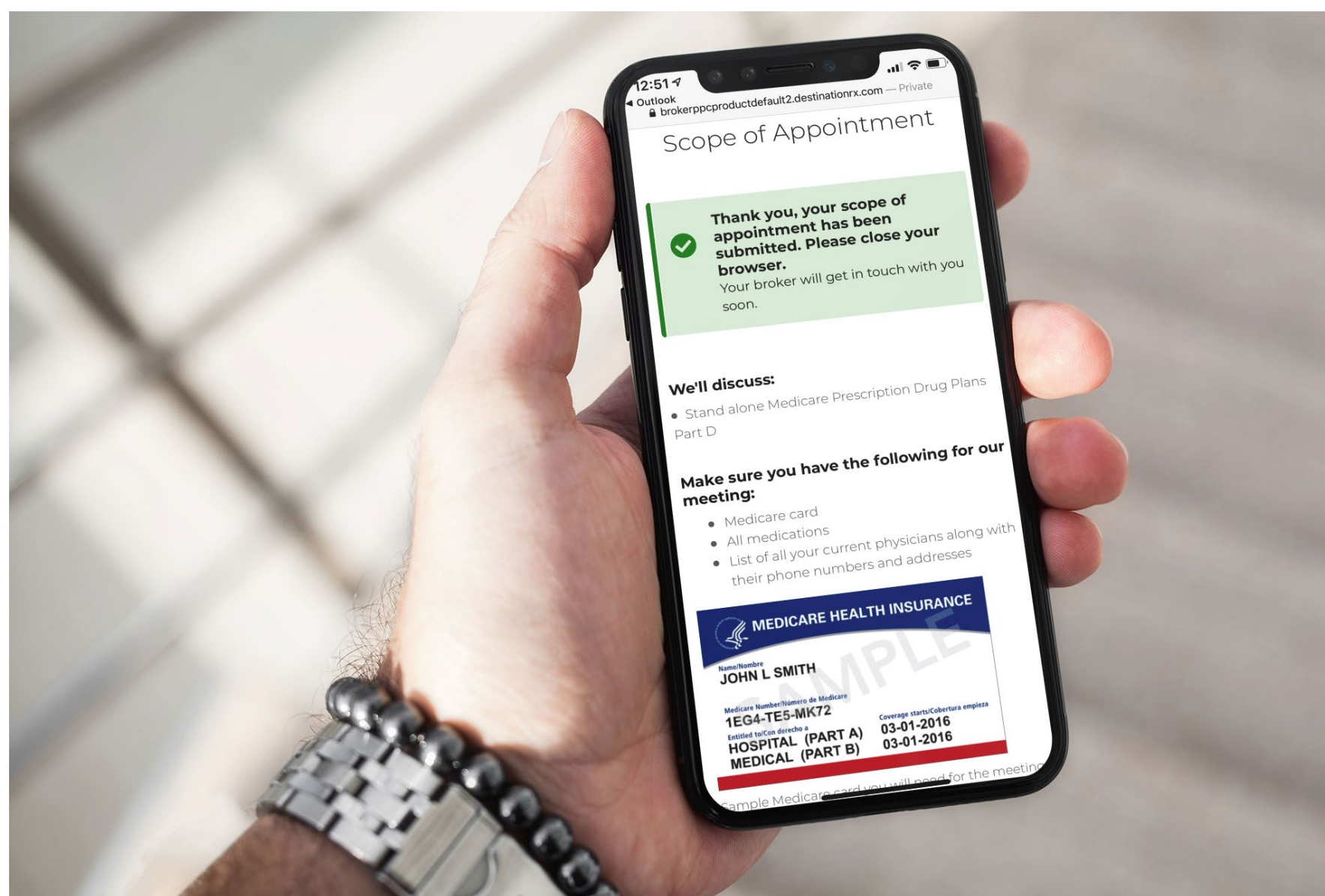
Armed with the most accurate costs, beneficiaries will know they found their best fit plan!

Electronic Signatures

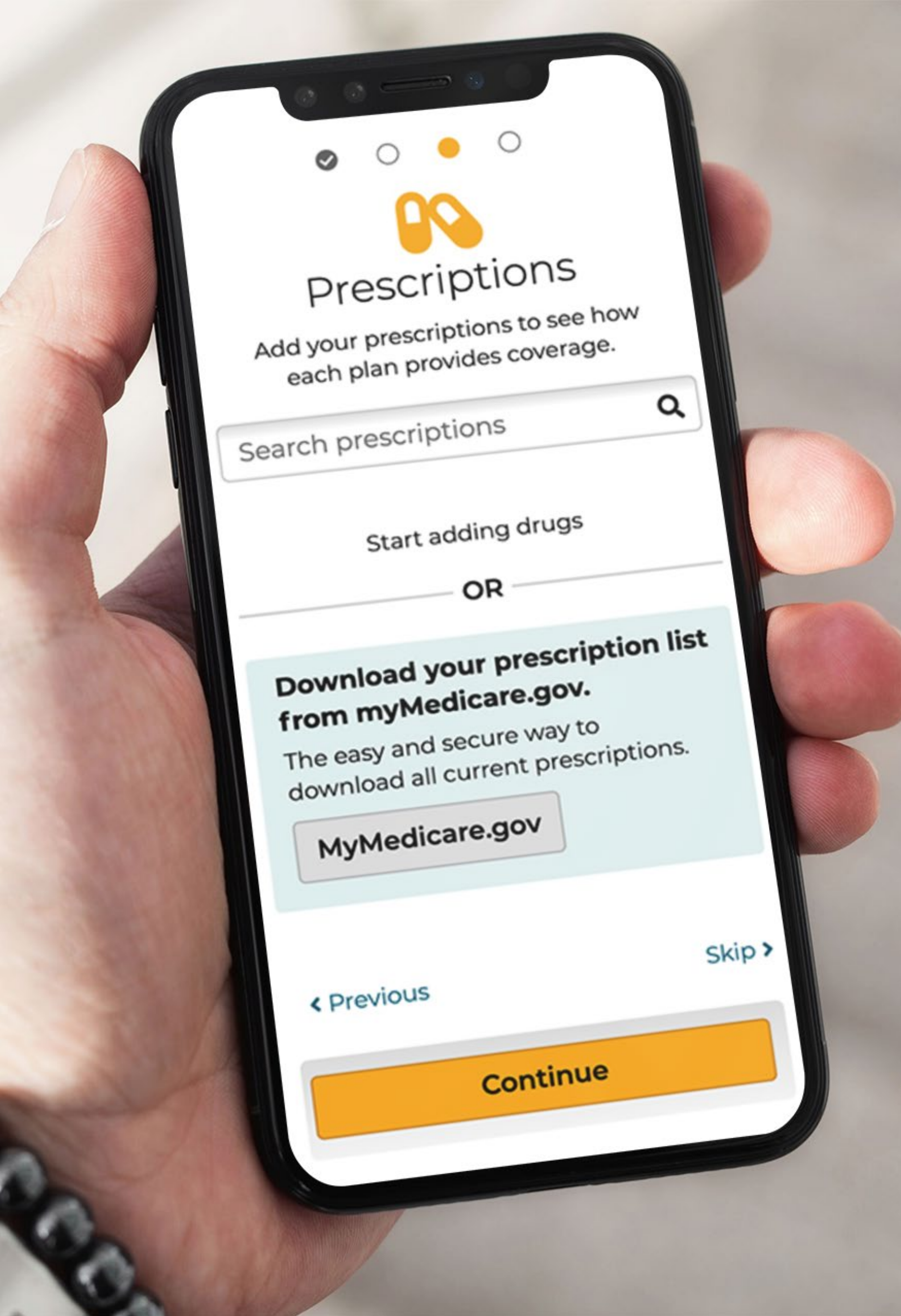
Engage seniors the way they want to engage electronically—**text, email or both.**



Text to Enroll



Text to sign an SOA



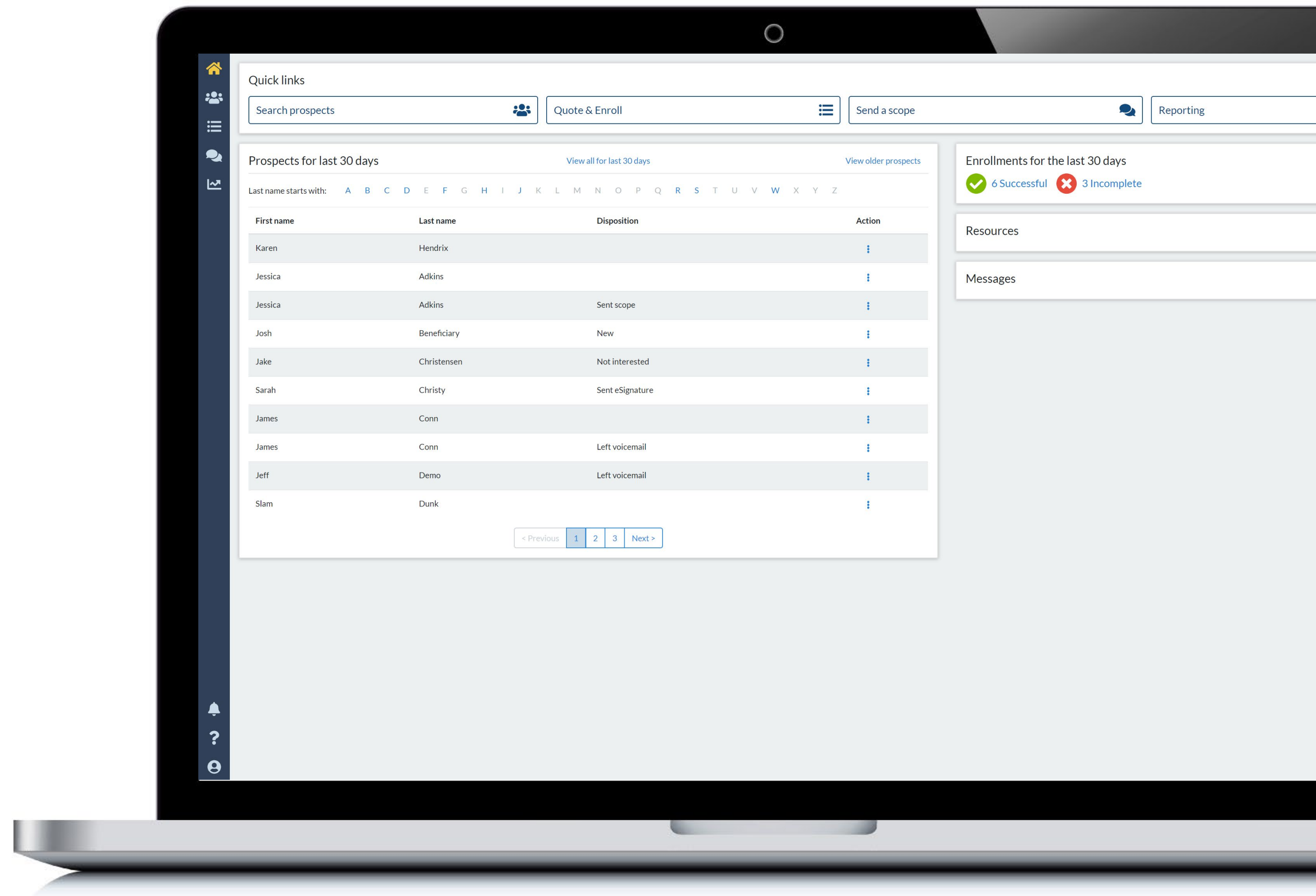
Blue Button

- Helping beneficiaries build their **medicine cabinet** with ease:
- Automatically—no typing necessary
 - Error-free
 - Always current



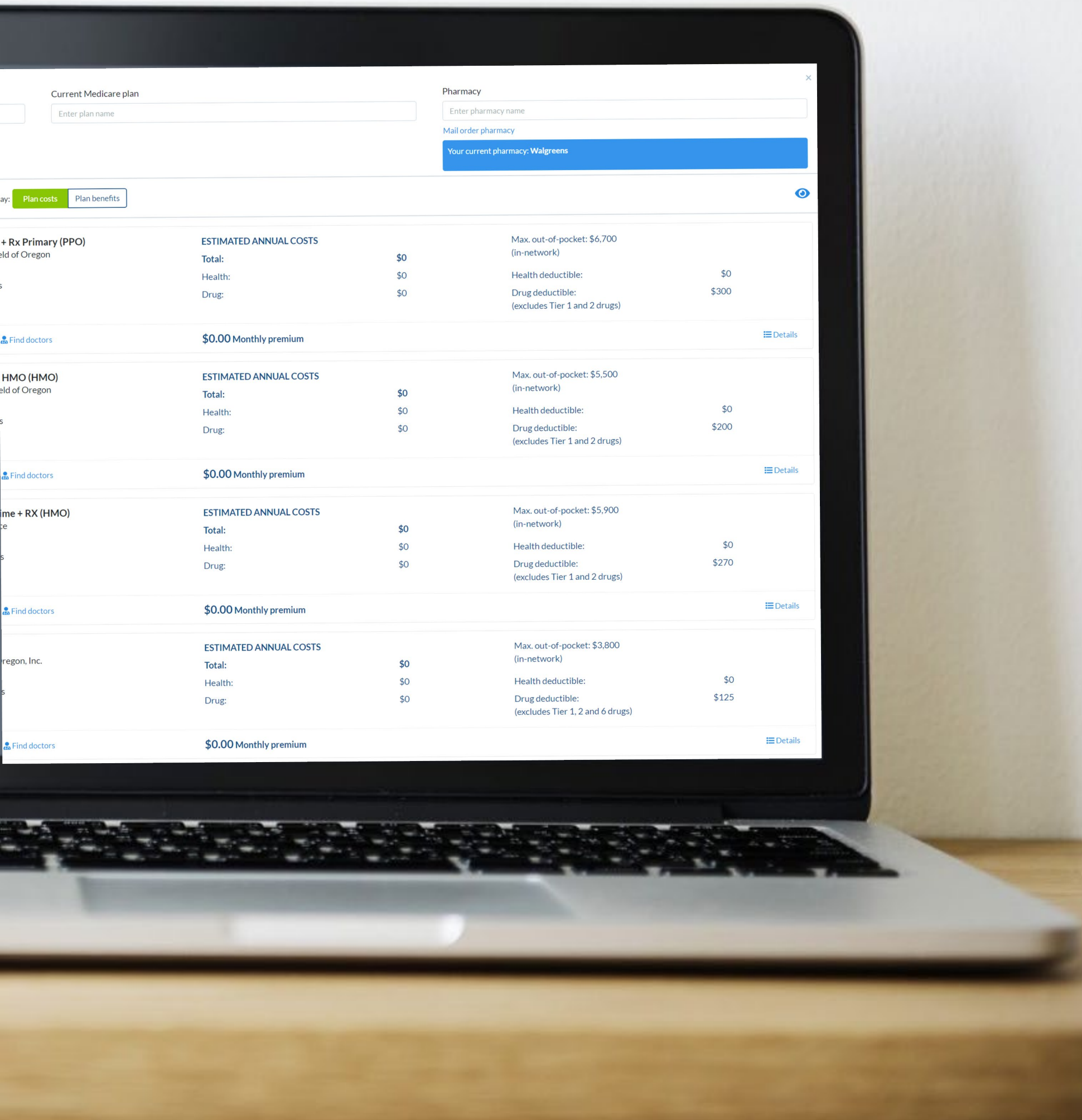
MedicareLINK

- Search plans by clients' doctor and compare to their current health plan
- Sign scope of appointments and applications via text or email
- Enroll clients electronically on any device!
- Pick up where you left off with clients on-the-fly



Easy-to-Use Design

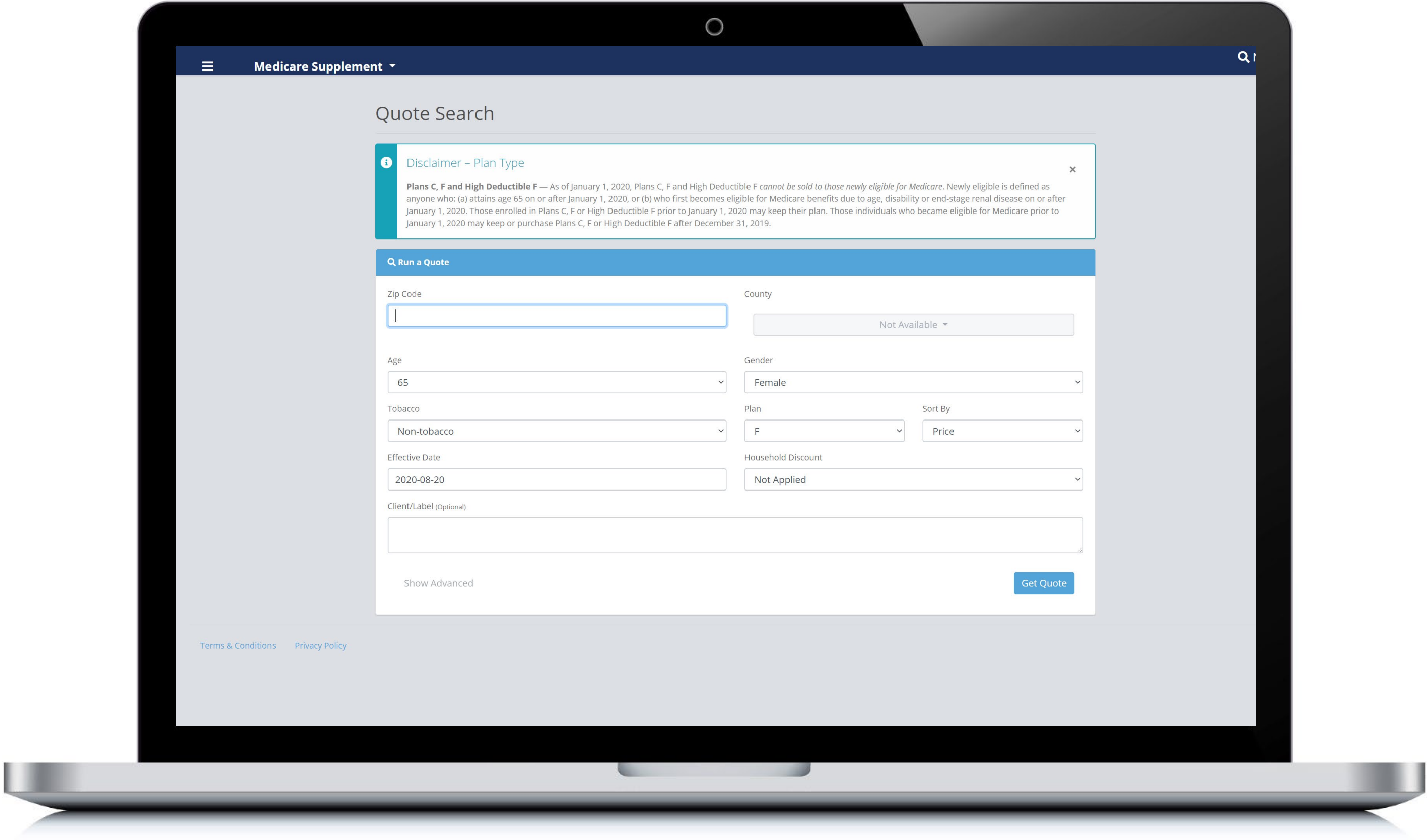
- Quickly quote, follow up and kickoff an enrollment based on each client's needs
- Works on any device, sell whenever, wherever you are
- Easy to use reporting tools to track performance and success!



This may be the largest AEP ever;
we are giving you **choice** for your enrollment tool.



Medicare Supplement Quoting



MedSupp Quoting

- Quickly and easily quote on key factors
- Find the right plans for your clients
- Industry-leading quote data sources

The image shows a laptop screen with a web application for Medicare Supplement quoting. The header is dark blue with a menu icon and the text "Medicare Supplement". The main content area is titled "Quote Search".

A teal-bordered box contains a disclaimer: "Disclaimer - Plan Type". The text inside states: "Plans C, F and High Deductible F — As of January 1, 2020, Plans C, F and High Deductible F cannot be sold to those newly eligible for Medicare. Newly eligible is defined as anyone who: (a) attains age 65 on or after January 1, 2020, or (b) who first becomes eligible for Medicare benefits due to age, disability or end-stage renal disease on or after January 1, 2020. Those enrolled in Plans C, F or High Deductible F prior to January 1, 2020 may keep their plan. Those individuals who became eligible for Medicare prior to January 1, 2020 may keep or purchase Plans C, F or High Deductible F after December 31, 2019."

Below the disclaimer is a blue bar with the text "Run a Quote". The form contains the following fields:

- Zip Code: A text input field.
- County: A dropdown menu with "Not Available" selected.
- Age: A dropdown menu with "65" selected.
- Gender: A dropdown menu with "Female" selected.
- Tobacco: A dropdown menu with "Non-tobacco" selected.
- Plan: A dropdown menu with "F" selected.
- Sort By: A dropdown menu with "Price" selected.
- Effective Date: A text input field with "2020-08-20" entered.
- Household Discount: A dropdown menu with "Not Applied" selected.
- Client/Label (Optional): A text input field.

At the bottom of the form are two links: "Show Advanced" and a blue "Get Quote" button.

The footer of the page contains links for "Terms & Conditions" and "Privacy Policy".



and more...



MEDICARE ADVANTAGE SPECIALISTS

AN INTEGRITY  COMPANY

We are here to support you.

For questions or additional training requests please contact
Medicare Advantage Specialists at 800-480-9857



Save time, produce more with MedicareCENTER

Learn more today!

